

McWANE

LEADING AT HOME AND AROUND THE WORLD • 2011-2012



For Generations

**Team McWane brings
water to the world**





TEAM McWANE: LEADING AT HOME AND AROUND THE WORLD

G. RUFFNER PAGE, JR. PRESIDENT, MCWANE

For generations, we have led at home. By every one of us engaging in the process to make each of us better, we continue to set the pace for American industry, leading in efficiency, safety and environmental commitment.

And now our leadership is showing around the world.

We're entering new markets, forging new partnerships and innovating on a scale unimaginable a century ago when J.R. McWane first began his foundry work in Birmingham, Alabama.

The McWane family of companies manufactures products used in Afghanistan, India and across Asia and the Pacific, throughout Europe, South America and nearly everywhere in North America. We're building the systems that suppress fires in vehicles carrying our troops abroad and manufacturing firefighting foam that is environmentally friendly. We're producing the durable, clean pipes and fittings that safeguard and deliver drinking water to millions of families. We're expanding into the Middle East and North Africa. And we're not sacrificing our homegrown quality to compete around the world.

No family, anywhere, should be denied clean, safe drinking water. And we're committed to building the infrastructure that can ensure its reliable delivery.

This is particularly true here at home.

For generations, America has led the world in the quality,

size and reach of its water and wastewater infrastructure. But all of our nation's infrastructure is aging, some of it already well more than a century old. That's a long time to be in service and under constant, heavy water pressure.

Government groups and others have identified billions of dollars worth of infrastructure work needed to ensure reliable water delivery in the U.S. It's an investment America must make in itself, not least because of how important clean, reliable water is to our lives. Also because every dollar invested in our wastewater infrastructure adds \$8.97 to our gross domestic product, according to the National Conference of Mayors. Tens of thousands of jobs will be created by investing in America—making it even better.

And by using the ductile iron pipes and fittings that we at Team McWane have been perfecting for generations, we can assure American families that they're getting clean, safe, reliable water in the world's most durable products. And our pipes and fittings are made from recycled materials, not the toxic chemicals that are used to manufacture inferior PVC products.

I've always been proud of McWane and what we've accomplished together. We continue representing the best aspects of American industry. And now, we're entering new international markets.

Together, we'll ensure that Team McWane continues leading for generations—at home and around the world. ★

AMERICA'S DRINKING WATER: McWANE DELIVERS

WATER THAT IS SUSTAINABLE AND SAFE. MADE IN AMERICA—FOR AMERICA.

As America's water and wastewater infrastructure begins to show its age—and in places it's well over a century old—it's important we do what's right for our families, our communities and our planet. At McWane, we're committed to doing right, the right way.

Billions of dollars worth of new infrastructure is needed. It's needed soon. And best of all, it can create thousands of American jobs and pump new life into our economy.

The McWane Way has helped lead us to the front of our industry. We've spent hundreds of millions of dollars to improve safety, efficiency and environmental sustainability and we're ready to help rebuild America. Our country deserves nothing less than the finest, most durable and safest infrastructure—manufactured right here at home.

There are some who argue for PVC pipe in our water and wastewater infrastructures. But toxic chemicals and our drinking water don't mix. Dozens of cities and jurisdictions are now suing the largest manufacturer of PVC pipes because of the broken promises, cracked products and limited durability of those pipes.

Every city, and every American family, deserves better.

McWane's ductile iron pipes are made from recycled materials, not toxic chemicals. We turn hundreds of thousands of tons of old cars that would otherwise fill landfills and junkyards into durable, safe, efficient water pipes and fittings.

And we've been perfecting this for generations.

"We're about more than compliance with environmental, health and safety regulations," said Ruffner Page, Jr., McWane president. "We want our initiatives to become a benchmark for the foundry industry, and to lead our industry toward more sustainable practices. We aim to be the best by continuing to do our best."

Our country deserves the best water infrastructure. It will help create jobs here at home, boost our economy and safeguard our health—all while protecting our environment and communities. ★



IN MEMORIAM: JOHN VICTOR BALIAN BELOVED HUSBAND, FATHER, SON, BROTHER AND FRIEND (NOVEMBER 10, 1964 – DECEMBER 29, 2011)

John Victor Balian, who passed away last year at the age of 47 after waging a brave battle against Leukemia, was the epitome of the McWane Team player. Caring, compassionate, energetic and dedicated to professionalism, John led by his own shining example. He touched everyone he met. His death left a hole in all of our hearts, but also taught us how important living every day is by treating everyone with care and respect, as John did.

Everyone who knew John misses him—including the 241 employees at Pacific States Cast Iron Pipe Company, in Provo, Utah, where John was vice president and general manager. He was always thinking about the human impact of his decisions, and worked to prioritize what was most important for his crews.

"Even just the week before John passed away we were making some scheduling changes and John's biggest concern was how this would affect our employees and their families over the holidays," said Jessica Stones, Pacific States HR manager. "As a result, we covered their remaining health insurance costs for the month. I don't think many people realized that these actions came from John. I will never forget his quiet generosity."

Though he sometimes gave the impression of being gruff, John touched the hearts and lives of everyone with his deeply genuine brand of compassion. He joined McWane in 1999 and steadily worked his way up the ladder with commitment, talent and relentless dedication to what matters most.

The positions John held at McWane include: management trainee at Kennedy Valve, special project manager at Tyler Pipe, assistant general manager at Union Foundry and, finally, general manager at Pacific States Cast Iron Pipe. Everywhere he was posted, John seemed almost supernaturally in tune with the life of his crews and the operations of his facilities.

"At a general managers' meeting at Union Foundry when John was the assistant general manager, we were discussing each other's operations," recalled Kent Brown, one of John's many McWane colleagues and friends. "John told us that he once woke up in the middle of the night with an uneasy feeling. A few seconds later the phone rang. It was the foundry calling to report a break down. The caller from the foundry told him 'We are down.' And John responded, 'I know. I woke up just before you called.'"



Born in Kuwait on November 10, 1964, John moved to North Carolina in 1982 to attend the University of North Carolina at Charlotte, where he graduated with a bachelor's of science degree in mechanical engineering. He earned a master's of science degree in engineering from Lehigh University and an MBA from Syracuse University.

John attended and served on the board of Center Point Church in Orem. He was an active board member of the Utah County Chamber of Commerce and served on the board of directors for the Pregnancy Resource Center of Utah County.

"John looked at the mountains (around Utah) like he did so much of life," recalled Scott Jarvis, Pacific States plant manager. "Just one more thing to conquer and conquer he did!"

Shortly before his passing, John penned an item for the company newsletter. He wrote: "We cannot change the cards that we are dealt, we can only change how we play the hand."

John is survived by his wife of 26 years, Teresa; his daughters Shanana, age 19, and Heather, age 16; parents Victor and Fayrouz Balian; his sisters Jasmine (Sami) Jahshan, Lucy (Anton) Mourra, and Jackleen (the late Dikran) Balian; seven nephews and two nieces; and countless friends, neighbors and colleagues. ★

TYLER PIPE/COUPLING IN MARSHFIELD, MISSOURI WINS VAUNTED VPP “STAR” ACCREDITATION

TYLER IS 7th McWANE FACILITY TO WIN RECOGNITION

September was a heady time in Marshfield, Missouri—where Tyler Pipe/Coupling celebrated its designation as a VPP Star site by the U.S. Department of Labor’s Occupational Safety and Health Administration. The announcement came earlier in the year, but the celebration needed a day all its own.

Tyler Coupling is the first facility in McWane’s Soil Pipe Group to achieve OSHA’s VPP Star and they earned this recognition after a nitty-gritty up-close inspection by a team of OSHA experts.



Tyler Pipe celebrates VPP “Star” accreditation

“From the top down, Tyler Pipe has displayed outstanding effort in implementing a comprehensive safety and health management system,” said Charles E. Adkins, OSHA’s regional administrator in Kansas City.

The facility manufactures gaskets designed to join drain waste and vent pipes and employs 92 hard-working, dedicated people, OSHA’s Voluntary Protection Program is set aside for those worksites which display an inordinate level of health and safety achievements and Tyler Coupling once again proved they deserve to be among the less than 1% of the nation’s employers in this outstanding category.

The philosophy here, like across the McWane companies, was best summed up by Bill Hoffman, the plant manager. “Your safety is more important than your production,” he said. Doing well is best done by doing right.

In addition to phenomenal management commitment and employee engagement, Tyler Coupling has gone 15 months without a single recordable injury to any of their team members, and that is what it is all about—keeping everyone safe everyday! ★

VPP “STAR” CELEBRATION ATTENDEES

Lyndall Fraker – Missouri House of Representatives

Glenn Taylor – OSHA

Chuck Adkins – OSHA

Bob Clark – Marshfield Mayor

Dan McMullian – Marshfield City Administrator

Carol Schwartzkopf – Region VII VPPA - NorthStar Battery

Jeet Radia – McWane Sr. VP of Environment, Safety & HR

Barbara Wisniewski – McWane VP of Health & Safety

Kurt Winter – Executive VP - Plumbing Group

Bill Kenney – Anaco General Manager

Emily Griffeth – Marshfield Mail

Lois Farnsworth – Chamber of Commerce Secretary

Rita Needham – Missouri Association of Manufacturers

Debbie Bosworth – NorthStar Battery’s company nurse

Stacy Burks – Field Representative for United States Senator Roy Blunt

SOLBERG: WORLD CLASS INNOVATION COMES TO AMERICA’S DAIRYLAND

A year ago, McWane had just announced its purchase of Solberg Scandinavian AS, one of Europe’s leading manufacturers of foam-based fire suppression systems. Today, a brand new Solberg facility rises not in the company’s hometown of Bergen, Norway but in Green Bay. Green Bay, Wisconsin, that is.

“Solberg is recognized worldwide for its quality, innovation and environmentally friendly firefighting foam concentrates,” said Dennis Kennedy, Solberg general manager of global operations. “And now we’ve established this great brand to the U.S. and built an amazing, cutting-edge facility. And we’ll be helping create more jobs here at home while growing McWane around the world.”

The new 10-acre campus in Green Bay will not only serve as a manufacturing facility for the Western Hemisphere but also serve as Solberg’s global home office. Solberg, a part of McWane’s Amerex Corporation, has been manufacturing firefighting foam since 1977 and operates facilities in Norway and Sydney, Australia. The Green Bay facility boasts more than 20,000 square feet spread across two buildings, including a state-of-the-art fire research and test laboratory where products will be developed that continue to pace the entire firefighting industry.

“The foam concentrates that will be manufactured in the new



seated: Jerry Borowski; left to right: Joni Cartier, Steve Hansen, Amanda Wilcox, Dennis Kennedy, Jaclyn Barlament, Dave Pelton (not pictured: Bill Smith, Mark Pillow, Mark Wise)

plant are deployed in industrial plants via fixed suppression systems, and are also used by industrial, municipal and wild land firefighters,” Kennedy explained.

“In addition to firefighting concentrates, the Solberg product line includes standard and customized foam suppression systems, hardware and accessories—which make Solberg a desirable one-stop resource as we expand into markets worldwide,” Kennedy added, noting that Solberg technology is preferred in the aviation, chemical, mining, oil and gas and the petrochemical markets.

Because it’s environmentally friendly (fluorine free), Solberg’s foam is also preferred by those who care about the environment. Unlike competitors’ foams, Solberg’s does not require environmental remediation or prompt human health concerns after use. So it shouldn’t come as much of a surprise to hear that Solberg’s environmentally-friendly, effective and safe foam is being made in a facility designed to meet the “greenest” of standards.

The buildings on the Solberg Green Bay campus are designed to be LEED (Leadership in Energy and Environmental Design) certified, per the standards outlined by the U.S. Green Building Council.

Another example of making the best by being our best... Welcome to the USA, Solberg! ★

 RE-HEALING™ FOAM AUTHENTIC FLUORO-FREE	Environmentally sustainable fluorosurfactant and fluoro-polymer-free foam concentrates for Class B fires which are an innovation in firefighting foam.
 ARCTIC™ FOAM AFFF AND ATC	Aqueous Film Forming Foam (AFFF) and Alcohol Resistant—Aqueous Film Forming Foam (AR-AFFF) concentrates for Class B fires.
 FIRE-BRAKE™ FOAM CLASS A FOAM	Environmentally sustainable wild land urban interface foam concentrate for Class A fires.



WORLDWIDE EXPANSION AT McWANE

More than a century ago, J.R. McWane settled in Birmingham, Alabama to begin modest foundry work. He soon saw an opportunity in the local market and created the McWane Cast Iron Pipe Company. He stayed modest, even as his little company began to grow.

Today, McWane leads American industry in efficiency, productivity and best of all, safety and environmental stewardship. Our products are proven and popular. If you drink water in the United States, odds are that water traveled through a McWane ductile iron pipe or fitting on its way to you. It's an impressive testament to McWane's enduring quality and bold leadership here at home.

And now McWane sees opportunity around the world.

We operate 56 foundries, plants, offices and distribution centers worldwide. And we've only just begun. The McWane Way helped establish our leadership at home and now it's mapping our way for expansion into new markets and industries.

The new, international markets we're entering are large and growing fast—think China, India, Chile, Peru and other Latin American countries and the growing economies of the Middle East. Many of these new markets face huge water infrastructure needs... exactly our area of expertise. And, it just so happens that many of these markets are underserved by quality, local manufacturers.

While McWane remains fully committed to our strong businesses in the US and Canada, we are increasing our focus to include these large, growing international markets as well. It's a natural step for us to take.

Let's take a look back at what McWane has already accomplished in the last year, and what to expect in the future...

★ **Solberg Scandinavian AS** – In February 2011, McWane acquired Bergen, Norway's own Solberg Scandinavian AS. One of the largest manufacturers of firefighting foam in Europe, Solberg makes and sells foam-based fire suppression systems for fuel and

chemical fires using materials that are environmentally friendly (fluorine free). Solberg manages a production plant in Norway and two distribution offices in Australia and the UK and opened a new facility in Green Bay, Wisconsin in January 2012.

★ **MTE Cemcogas SA** – In March 2011, McWane, through subsidiary Manchester Tank, acquired MTE Cemcogas SA.



Cemcogas, based in Santiago, Chile, makes propane cylinders, motor fuel tanks and special purpose pressure vessels. Cemcogas has a manufacturing facility in Santiago, a refurbishing services center in Concon, and enjoys a hard-won and longstanding reputation for quality in the Chilean market.

★ **Xindia Steels Limited** – In August 2011, McWane formally acquired a 12% stake in Xindia Steels Limited, a manufacturer of iron and steel products in Koppal, India. It is a joint venture between McWane, Xinxing Cathay International Group, China MinMetals Corporation, HonDa Industry Company, and various Indian investors—a world-class partnership.

Most recently, McWane formed a joint venture to build a foundry in the United Arab Emirates, to serve the growing markets in the Middle East and North Africa. McWane will be majority owner along with the Indian company Jindal SAW

Limited and Sathi International FZE, a UAE cement manufacturer and investor. The venture will manufacture and sell a broad array of McWane's traditional products, while the new foundry will make products designed to meet the region's unique standards. The plant construction will begin this year with production slated to begin in 2013.

McWane will continue to consider a wide range of new domestic and international investment opportunities that build on our global strengths.

If he were standing with us today, J.R. McWane might be surprised by how far his venture has come, but he'd know exactly how we did it: being the best by each of us doing our best... here and everywhere. ★



**TEAM McWANE... LEADING AT HOME
AND AROUND THE WORLD**

THE POLLUTION PREVENTION CHALLENGE (P2C) CONTEST

THE ART OF PREVENTING POLLUTION BEFORE IT BEGINS

The best way to deal with pollution is to prevent it from being created in the first place. This means finding new efficiencies, doing things smarter and valuing every resource.

A total of 29 entries were submitted in May 2011 for McWane’s first Pollution Prevention Challenge (P2C) contest, with 13 qualifying. Teams from across the McWane family of companies participated, demonstrating ideas and their own passion from areas as diverse as maintenance, shipping, environmental and administrative.

Everyone is a winner, but some ideas were extremely winning! At McWane, we believe doing the right thing should be its own reward—but that doesn’t mean a little extra reward won’t help! Each member of the winning team took home \$1,000; second place earned \$500 per team member; and third place earned \$250 each. ★



1st Place winners MTE Elkhart: Product Packaging Reduction/Recycling/Reuse Local Delivery (back row left to right): Douglas Perez Tijerino, Tom Perrin, Bob Mangas, Beth Acosta, Belio Calderon, Mike Love front row (left to right): Jim Phelps, Alberto Preciado

POLLUTION PREVENTION WINNERS

Congratulations to the winners, chosen after each qualifying team made its presentation on Dec. 1, 2011:

1st Place: MTE Elkhart

Product Packaging Reduction/Recycling/Reuse – Local Delivery

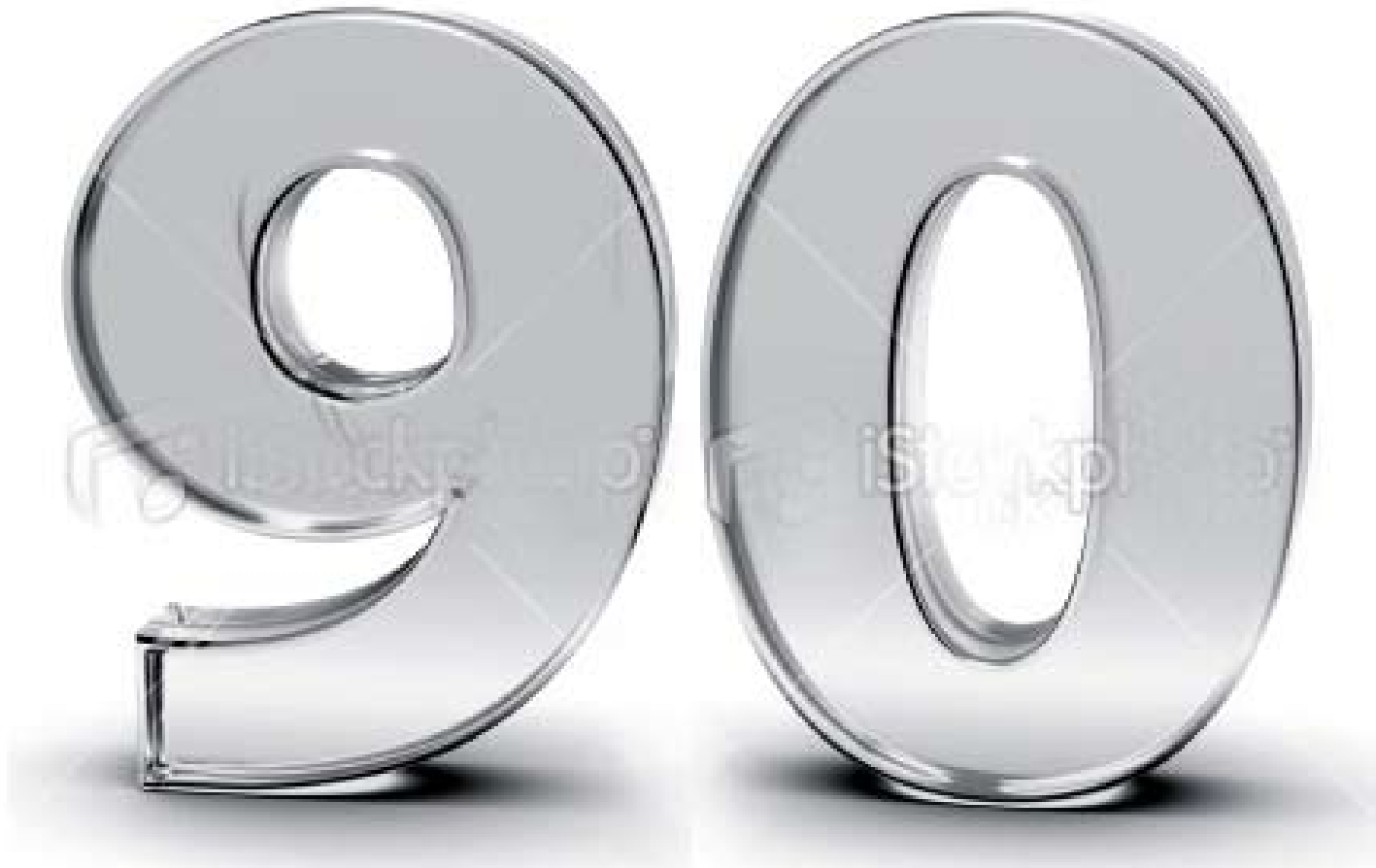
2nd Place: M&H Valve

Trash Compactor Conversion – Landfill Waste Reduction

3rd Place: MTE Elkhart

Dry Lubricant Product Substitution

The impressive scope of ideas, energetic presentations and passion on display by team members from different departments at different facilities was an inspiration. Together, we can tackle pollution. We hope more facilities participate in future P2C contests.



BIBBY STE-CROIX: 90 YEARS OF EXCELLENCE

Ninety years ago in a quiet town in Quebec, Canada, five local businessmen decided to open a little manufacturing operation. One was a doctor, another a milkman, none too big for their britches but all driven to create something special. They weren’t sure exactly what they would build in their sleepy town. But they had a vision for a scrubby, vacant patch of land just a stone’s throw from the St. Lawrence River. They knew they could make something strong and lasting there.

How very right they were. Today, the Bibby Ste-Croix Foundry still sits in quaint Sainte-Croix de Lotbiniere—but the petite manufacturing operation is no longer very petite. What began as a little concrete block foundry is now a leader in grey and ductile cast iron for drain, waste, vent piping, waterworks and castings, employing some 500 people.

As they say in Quebec: “Formidable!” To mark the 90th birthday of their foundry, Bibby Ste-Croix staff

threw a grand party on Sept. 10—drawing former employees, families, friends and the entire community in to celebrate. More than 1,100 people signed the memory book—a number that’s nearly half of the registered population of the town.

“This is an incredible milestone for a proud company with a proud tradition in Canada and across North America,” said Peter Crofton, vice president and general manager of Bibby Ste-Croix. “We’ve become a leader in the foundry business, but have never forgotten our roots.”

The foundry’s history runs from its small-time birth as Fonderie Ste-Croix to its operation led by a cooperative of 50 men to its purchase by Bibby Foundry in 1977. In 1997, the company became a part of the McWane family when it was purchased and became a division of Canada Pipe Co. Ltd.

Happy 90th Birthday Bibby Ste-Croix! And may you enjoy many, many more! ★

McWANE ERGO CUP II

BETTER, SAFER & SMARTER

Your mission, should you choose to accept it, is to reduce and prevent workplace injuries...

It's not a mission impossible, it's the 2nd Annual McWane Ergo Cup competition—held on November 8, 2011. Teams from around the country offered up projects that they have implemented at their facilities within the last 24 months. These were projects aimed at reducing injuries while improving workplace efficiency and transforming processes to best fit the needs of our employees.

The top team didn't just help make their colleagues safer and more efficient—they collected a cash prize and are preparing for a trip to the National Ergo Cup competition in Nashville, Tennessee, in March 2012.

"The commitment to safety shown by our team members, on behalf of each other and McWane, is inspiring," said Barb Wisniewski, vice president for Health & Safety. "This is a perfect example of the McWane Way in action."

Ergonomics is the science of fitting workplace conditions and job demands to the capabilities of the working population. This emphasizes the development of industry- and task-specific guidelines for reducing and preventing workplace musculoskeletal disorders (MSDs) and other injuries.

Each project was judged on measurable outcomes such as return on investment, quantified reduction of injury and reduced workers compensation costs, among other factors.★



1st Place winners Union Foundry: Bryan Owens, Safety Engineer; Lamar Ragan, GFD Manager; Sergio Alvarez, Supervisor; Chriss Suddeth, Safety Manager



Thanks to this year's judges (left to right):

Pat Tyson, Attorney, Constangy, Brooks & Smith

Jason Robinson, Director National Safety Council, Alabama Chapter

Stephen Jenkins, Certified Professional Ergonomist, Auburn Engineers

Don Robinson, Ergonomist/Safety Manager, Norfolk Southern

WINNERS OF ERGO CUP II

1st place: Union Foundry

Team Leader / Chriss Suddeth

First-place winners collected \$1,000 each

Entry: *Dipline Hook Cleaning Process*

The hooks used to hang castings on dielines experience paint build up very quickly. This has to be cleaned to prevent a real potential hazard: castings not being fully set on the hooks and falling which risks serious workplace injury. In the old method, the "Dipline Hook Cleaning Process" required employees to remove hooks from the line and clean them with a hammer to knock the dried paint off. With the new process, cold temperatures are used to crack off the built-up paint. This results in less repetition and force and less time to better complete the process and ensure safety for the team.

2nd place: Clow Water Systems

Team Leader / Brian Daugherty

Second-place winners collected \$500 each

Entry: *BMM – Sand Leveling in Flask*

The old process of leveling sand in the BMM flask required an operator to manually level sand with a tool that demands awkward postures. It put undue pressure on upper arms, shoulders

and the back. This had been the procedure for years. The solution modified the design of the dump equipment to direct sand to the center of the flask, thereby eliminating the requirement to manually level sand at all.

3rd place: Clow Valve Machine Shop

Team Leader / Chris Prendergast

Third-place winners collected \$250 each

Entry: *14-16 inch Valve test cell improvement*

The team developed a concept for a new 14-16 inch assembly and test cell with optimal safety, quality, delivery and productivity characteristics. The team then modeled the cell and conducted a simulated pilot run, allowing for revisions to the concept.

Other facility teams entering projects: Bibby Ste. Croix, Clow Canada, Kennedy Valve, M&H Valve, Tyler Pipe, AB&I Foundry and Anaco.

AMAZING COMPETITION!

We can't wait to see everyone next year for the third annual McWane Ergo Cup.



McWANE UNIVERSITY 2011: ALL TOGETHER NOW!

TEAM McWANE HAS A MEETING OF THE MINDS

We go to school to learn—and not just by reading textbooks and studying. Very often, the learning comes from meeting new people, hearing new ideas, rubbing elbows with those from different places. This year, McWane University offered all of that.

For the first time in McWane U's history, all of our teams (HR, Environment, Health and Safety, Finance and IT) met at the same time, in the same place for an unprecedented learning and growing experience—a core of excellence that all of us will build on across our careers.

This was a great experience for everyone and something we will definitely build on in the future,” said Ruffner Page, Jr., McWane president and chief executive officer. “By bringing all of our teams together at the same time, under one roof, we all gained a deeper and more meaningful understanding of our own roles and how we can each excel as team McWane grows around the country, and around the world.”

Before this year, every team met individually. This year, the teams from HR, Environment, Health & Safety, Finance and IT met together on Sept. 13-16. By meeting each other, learning what each group does and their unique challenges and accomplishments, every one of us benefited from the wisdom and experience of our colleagues.

It wasn't by accident that participants at McWane U 2011 were seated with those from different facilities and in different groups. It was designed to encourage networking, bridge communica-

tions gaps and give everyone a richer understanding of the challenges and opportunities each of us face in our roles at McWane.

And, like any other school worth the parchment its graduation certificates are printed on, we not only gained valuable insight and education—we had fun. This was never more evident than during the McWane's Got Talent show, which was a riot and will prove tough to top when we meet again! ★



TEAM McWANE GATHERS FOR EDUCATION—AND FUN



Night Putting Contest Winners
(from left to right: Matt Hicks, Dain Netland and Mike Parker)



IT Team



Finance Team



Health & Safety Team



HR Team



Environment Team

CONGRATS TO OUR 40+ CLUB

THE PACIFIC STATES 4 ARE AMONG THE McWANE TEAM MEMBERS WITH 40+ YEARS OF DEDICATED SERVICE

McWane says congratulations to the team members of Pacific States in Provo, Utah for their more than four decades of dedication, excellence and expertise.

Marion Terry, Auto Mechanic/ Welder
Hired 10/4/1971

There isn't a piece of mobile equipment at Pacific States that hasn't been inspected, fixed or improved by Marion Terry. A master of quality, his unerring focus on the operators' needs and the plant's operations have rendered him above and beyond for years. Day in and day out, his level of quality remains constant. And every year, he gets even better. Marion's commitment to his job has never wavered during the 40 years and counting he has been at Pacific States.

In addition to his heralded mechanical skills, Marion is also a people person. Those who work with him grow to love him and all express their hopes that he is around for another 40 years!

Fred Simons, Locomotive Operator/ Crawler Crane
Hired 10/29/1971

There is eagle-eyed, and then there is Fred Simons-eyed. From high above it all in his material handler cab, Fred can spot even the tiniest glint of out-of-spec scrap. It's Fred's sharp eyes that help keep product quality at the other end of the Pacific States line so high. It's something that Fred takes great pride, and so do we.

Fred's skills extend beyond his piercing vision, of course. He also possesses something of a chemist's touch, skillfully blending the different types of scrap metals received to maintain a strong blend in the cupola.

We always enjoy hearing Fred's tales of yore, as well. Forty years and counting is a lot of yore. Keep it coming Fred!

Randy Parry, Accounting Clerk
Hired 9/15/1971

Randy Parry is the star utility player, expert in dozens of jobs. When he worked in the Pacific States shipping office he knew how to perform every single job there. It came in extremely handy for those around him. He was blazingly swift on the 10-key, a virtuoso some might say. And everyone who worked with him agreed, without a moment's hesitation, that he was an army of one when it came time for paper bill of ladings.

Like so many premier utility players, Randy cared about those



front row (left to right): Randy Parry, Marion Terry
back row: Leon "Helgi" Olson, Fred Simons

around him. He could always be counted on to stay on the job until the work was caught up. At his last assignment, in Accounting, Randy won praise for his ability to comb invoices and material reports for discrepancies. And best of all, Randy has always been personally invested in how his colleagues were. He's the guy who makes sure everyone is okay, at work and at home.

Thank you Randy, for all of your compassion and hard work over the last 40 years at Pacific States. And, congratulations on your retirement!

Leon "Helgi" Olson, Machinist
Hired 10/15/1971

Leon "Helgi" Olson's trademark uplifting and infectiously positive attitude helps keep the world and those lucky enough to know him moving in the right direction.

Always willing to help, Helgi will stay with every job until he's completely satisfied. It means happy crews and top-notch performance from Pacific States machinery. Eager to embrace the new, Helgi regularly steps up as one of the first volunteers to learn the new technology that comes into the machine shop.

It's not simply metaphorically true that every piece of Pacific States pipe has Helgi's name on it. It's *literally* true. Helgi signs the date in every core box at Pacific States, meaning that every shipment of pipe leaving the facility actually bears his signature.

A genuinely nice guy and beloved by the crews in Provo, we all want to thank you, Helgi for your 40-plus years of excellence on the job as one of our key players. ★

Truly Experienced

An astounding 99 members of the McWane Team have logged at least four decades of service—Clifford Wixson of AB&I Foundry, Frank Nobile of Canada Pipe and James Madison of Tyler Coupling have more than five decades! That's loyalty, dedication and commitment! Congratulations to all:

Wixson	Clifford	AB&I	50	McInerney	Rodney	Clow Water	44	Searle	Dennis	Pacific States	41
Wixson	Donald	AB&I	42	Snell	Mary	Canada Pipe	41	Simons	Fred	Pacific States	40
Jones	Raymond	Amerex	40	Nobile	Frank	Canada Pipe	50	Terry	Marion	Pacific States	40
Morrow	James	American R/D	42	Richard	Roger	Canada Pipe	47	Whiting	Craig	Pacific States	42
Morales	William	Atlantic States	42	Ervine	Robert	Kennedy Valve	40	Wood	Gary	Pacific States	42
Cathers	Paul	Atlantic States	40	Farr	Robert	Kennedy Valve	43	Kays	William	Tyler Coupling	41
Ward	Donald	Bibby	40	Kinner	Burt	Kennedy Valve	41	Moody	Marlene	Tyler Coupling	40
Lemay	Denis	Bibby	46	Tokarski	Theodore	Kennedy Valve	42	Pepple	Carmelita	Tyler Coupling	41
Guindon	Reginald	Bibby	45	Youngs	Lewis	Kennedy Valve	45	Terrill	Jack	Tyler Coupling	40
Dubois	Renald	Bibby	42	Lee	Patricia	Kennedy Valve	41	Ledgerwood	Harry	Tyler Coupling	41
Daigle	Daniel	Bibby	40	Wheeler	John	Kennedy Valve	41	Grim	Dennis	Tyler Penn	43
Laliberte	Jean	Bibby	42	Amstutz	Chris	Manchester Tank	40	Fegley	William	Tyler Penn	40
Lahaie	Gerard	Bibby	44	Roberts	Sara	Manchester Tank	41	Engleman	Terrance	Tyler Penn	41
Paquin	Jean	Bibby	40	Todd	James	Manchester Tank	41	Acy	Jerry	Tyler Pipe	41
Blanchet	Georges	Bibby	40	Lee	James	Manchester Tank	40	Berry	Franklin	Tyler Pipe	45
Lord	Gervais	Bibby	40	Terwelp	Lawrence	Manchester Tank	41	Jackson	James	Tyler Pipe	45
Blizzard	Donnie	Clow Valve	40	Bungert	Glen	M&H Valve	44	Madison	James	Tyler Pipe	52
Davis	Dennis	Clow Valve	42	Finley Sr.	Charles	M&H Valve	43	Marsh	Ervin	Tyler Pipe	43
Long	Michael	Clow Valve	42	Key	J. Glen	M&H Valve	42	Pinkney	Harvey	Tyler Pipe	40
Morrow	William	Clow Valve	40	Mays	Larry	M&H Valve	40	Ross	Charles	Tyler Pipe	40
Phillips	David	Clow Valve	40	Mulkey	Euell	M&H Valve	42	Starling	Charlene	Tyler Pipe	45
Storm	David	Clow Valve	41	Pugh	William	M&H Valve	41	Stickles	Lewis	Tyler Pipe	40
Zugg	Benjamin	Clow Valve	43	Thomas	Ronald	M&H Valve	41	Warren	James	Tyler Pipe	40
Ashman	George	Clow Valve	41	Tillison	Billy	M&H Valve	43	Dean	Craig	Tyler Pipe	46
Dalziel	James	Clow Valve	41	Turner	Dennis	M&H Valve	40	Johnstone	Gary	Tyler Pipe	41
Goodwin	Ron	Clow Valve	41	Zastawnik	Charles	M&H Valve	42	Minnick	Charles	Tyler Pipe	40
Krusemark	Dan	Clow Valve	41	Burt	Lewis	M&H Valve	45	Parker	Mary	Tyler Pipe	41
Emler	Phillip	Clow Water	47	Christjohn	Terry	M&H Valve	40	Smith	Charles	Union Foundry	43
Arnold	Kent	Clow Water	43	Hanvey	J. G.	M&H Valve	41	Hunt	William	Union Foundry	44
Emerson	Richard	Clow Water	47	Robertson	Virginia	M&H Valve	45	Haynes	William	Union Foundry	41
Deeds	Fred	Clow Water	45	Williams	John	M&H Valve	42	Gilley	E M	Union Foundry	40
Moore	Richard	Clow Water	42	Cox	Glen	Pacific States	43				
Kent	Rondale	Clow Water	42	Jarvis	Joseph	Pacific States	42				
Foster	Gary	Clow Water	43	Olson	Leon	Pacific States	40				

COMMUNITY OUTREACH

This year, our teammates volunteered their valuable time and impressive skills to help make our communities better—honoring a tradition of volunteerism across the company.

From the group at Union Foundry in Anniston, Alabama that made Earth Day an extra special treat for neighborhood students to the Clow Canada sales team volunteering in a soup kitchen in New Brunswick, Canada; the gang at Anaco sponsoring a local Boys & Girls Club, to the folks at AB&I who helped renovate their neighborhood school. From river cleanups, childhood initiatives and rebuilding city parks to providing books and toys to children around the holidays.

Team McWane feels the responsibility to do right. We measure ourselves by more than how hard we work—but how engaged we are with our neighbors. We're proud to call our communities home and eager to roll up our sleeves to make them even better. ★



M&H Valve UPC Fundraising Team
Anniston, Alabama



Pacific States Pregnancy Center Walk for Life Team
Provo, Utah

**EVEN AS TEAM McWANE
CONTINUES GROWING
AROUND THE WORLD,
WE NEVER FORGET
WHERE WE LIVE.**



Tyler Pipe Breast Cancer Awareness Team
Tyler, Texas

FROM TEAM McWANE...



Anaco supports Boys and Girls Club
Corona, California



Kennedy Valve Team helps build neighborhood playground
Elmira, New York



Clow Valve helps clean up the St. Joseph River
Oskaloosa, Iowa



Union Foundry celebrates Earth Day with workday at local school
Anniston, Alabama



AB&I Foundry helps out with Oakland Grass Valley School renovation
Oakland, California



Clow Water foster family
Coshocton, Ohio

STEP RIGHT UP... TO McWANE'S WALKING HEALTH INITIATIVE!

THE LONGEST JOURNEY BEGINS WITH A SINGLE STEP

You don't need to tell that to the team at Pac States, which won the inaugural *McWane Gets Moving* step-a-thon. The point wasn't to get somewhere faster or further—the point was to get moving, get healthy, build team spirit, spark new thinking and just get the circulation flowing.

Call it a movement for movement's sake! As part of McWane's newly launched company-wide Wellness Initiative, the walking program drew scores of fellow team members, who began on June 15 and ended three months later on September 15. It wasn't a run, but that doesn't mean it wasn't fun.

Congratulations to the entire Pac States team for every one of their 15,381,617 steps! Every member of that winning team received a new pair of walking shoes so they can continue shaking a leg. Counting up all the steps taken by all the teams shows just how big a success the program was: 205,857,282 steps were taken by everyone across McWane who participated.

Pac States won the competition, but we want to congratulate all of the team members who participated in the program. ★



Pacific States wins first place in the *McWane Gets Moving* step-a-thon. front row (left to right): Jody Hall, Holly Guerrero, Karen Tuckett and Marcus Morris; middle row: Rudy Brailsford, Gary Wood and Sandra Novak; back row: Josh Moffitt and Dave Johnson.



INAUGURAL McWANE GETS MOVING STEP-A-THON TOP TEN TEAMS

- First Place: Pacific States
- Second Place: Tyler Coupling
- Third Place: Manchester Tank Elkhart
- Fourth Place: Manchester Tank Franklin
- Fifth Place: Clow Valve Oskaloosa
- 6th: Kennedy Valve
- 7th: Manchester Tank Crossville
- 8th: Manchester Tank Quincy
- 9th: Amerex
- 10th: Bibby-Ste-Croix

KEEP UP THE SPIRIT, EVERYONE!
A little exercise does us all good—keeps us healthier, happier and stronger for our families, friends and colleagues.

McWANE GLOBAL: ABU DHABI LEADERSHIP OVERSEAS...

A JOINT VENTURE IN THE MIDDLE EAST

McWane's global expansion has come to Abu Dhabi, the capital and second-largest city in the United Arab Emirates, where modernity and tradition blend together into one soaring metropolis.

McWane has entered into a joint venture here with Jindal SAW Limited, based in India, and Sathi International FZE, based in the UAE. By joining with two of our international peers, we are building a potent partnership and a plant capable of producing fittings, valves, hydrants, soil pipes and other products for the entire region.

Facility completion is slated for next year. It's our next step towards bringing quality McWane products to even more of the world.

"It's an amazing opportunity for us to bring the values and skills that have made us a leader at home to a brand new market," said Gopi Ramanathan of McWane Global, who will have the lead role in the project. Ray Schofield and Olivier Marietta, both recently with M&H Valve in Anniston, Alabama, will be moving to Abu Dhabi to serve as general manager and deputy general manager of the new facility.

We're thrilled by the quality of our partners in this joint venture, whom we know prize quality, efficiency and durability as we do at Team McWane. The new facility, in keeping with McWane's industry-leading standards, will be utilizing our environmental, health, and safety (EHS) award-winning programs and systems.

"We recognize a significant opportunity to manufacture and supply water, sewer and plumbing products for the Middle East and North African regions," said Ruffner Page, Jr., McWane president. "This joint venture with our partners Jindal SAW and Sathi allows us to expand our geographic presence, and to manufacture high quality products locally in the Middle East."

Jindal SAW Ltd., part of the \$15 billion O.P. Jindal Group, pioneered the manufacturing of large diameter SAW pipes in India and is a market leader. It has since diversified to produce other specialized pipes and boasts approximately two million metric tons installed annually serving customers across industries and continents.

Sathi, based in the UAE itself, is owned by Sanjay Agarwal. Mr. Agarwal has significant industry experience in India and the UAE and also owns and operates a cement manufacturing business in Abu Dhabi.

"This joint venture combines the strong brand and ethical values of stakeholders and will deliver quality products to markets in and around the Middle East," said P.R. Jindal, vice chairman of Jindal SAW. "We are delighted to have the opportunity to work with McWane and welcome them to the UAE." ★



Abu Dhabi skyline

MEET STEVE FLORA

McWANE'S INTERNATIONAL MAN OF INDUSTRY.

HAVE SKILLS (AND GUITAR) WILL TRAVEL...

Steve started with McWane in 1996 at M&H Valve in Anniston, Alabama—and quickly became engineering manager. He also knew a few licks on the guitar, which always helps. A few years ago, Steve was asked to join a McWane working group heading to China on a fact-finding mission. Steve, who had spent four years in Taiwan as well as on other foreign assignments, knew the mission would be a great opportunity for McWane and he jumped at the chance.



Today, Steve's been living in China for nearly two years working for McWane. Since moving, Steve has established a crack team in Beijing working to identify quality suppliers for McWane's heavy tooling demands; helping design new products such as a novel solid wedge valve; ensuring quality control; and representing McWane's growing interests in the region. Of his time spent in China, Steve says, "I believe the China group has become an integral and productive part of the McWane family."

Because of the time differences between Beijing and the U.S., Steve has a very demanding job—but knows how to blow off steam in world class style. He straps on an electric guitar and leads his own rock band at a local Beijing club called Eudora, a place that attracts American ex-patriots, travelling business delegations and locals in-the-know. "I look at it as my way of providing some cultural exchange with the Chinese," Steve noted. "I also spend a lot of time meeting with our employees and customers that visit the McWane facilities. They always know they're welcome to find me in our offices or playing at the Eudora."

Steve also happens to have the world's most understanding wife—which helps when you work more than 5,000 miles from home. Yeah," Steve admitted. "She's very understanding. We see each other every 5-6 weeks. Happily, she's flexible working for American Airlines, which lets her travel to China as often as she can."

KEEP ON ROCKIN' CHINA FOR ALL OF US HERE AT McWANE, STEVE!

THE McWANE WAY IS THE GREEN WAY

At McWane, we believe in doing things the right way. While protecting the health and safety of our employees, we are committed to the environment, striving to take every possible measure to preserve our planet through caring corporate responsibility. The McWane way is the green way.



For Generations

DUCTILE IRON PIPE DIVISION

Atlantic States Cast Iron Pipe Company
Canada Pipe Company, LTD
Clow Water Systems
McWane Cast Iron Pipe Company
Pacific States Cast Iron Pipe Company
McWane Coal Company

INTERNATIONAL SALES & TRADING

McWane Global
McWane Poles
McWane International

WATERWORKS VALVES & FIRE HYDRANTS

American R/D
Clow Canada
Clow Corona
Clow Valve Company
Kennedy Valve
M&H Valve

WATERWORKS FITTINGS

Tyler/Union Foundry Company
Tyler Xianxian

SOIL PIPE, SOIL FITTINGS & COUPLINGS

AB&I Foundry
Anaco
Bibby-Ste-Croix
Fonderie Laperle
Tyler Pipe Company
Tyler Coupling
Wade

PROPANE & COMPRESSED AIR TANKS

Manchester Tank & Equipment Company
MTE Cemcogas, SA

FIRE EXTINGUISHERS & FIRE SUPPRESSION

Amerex
Getz Manufacturing
Janus
Solberg Scandinavian AS



WATER.

It's a vital part of everything we do.

Whether you're fighting fires, watering crops,
or just taking a morning shower... chances are,

that water is being brought to you by the

McWane family of companies.

**BRINGING THE WATER YOU NEED TO THE
PLACES YOU NEED IT.**



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